Achievements and Challenges in Boosting Intra-Africa Trade for Beehive Products

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Presentation Outline

- Potential of the country
- Policy environment in the country
- Production
- Hive products marketing
- Hive products export
- Policy frameworks
- Export performance
- Challenges
- Opinion and Recommendation
Country Potential

- Over 10 million honey bee colonies
- Over 1.8 million smallholder beekeepers
- Diverse & conducive agro-ecology
- Good policy environment
- Production potential of 500,000MT for honey
- Production potential of 50,000 MT for beeswax
- Organized youth groups joining the sector
Policy Environment

- **Registration and control of pesticides, special Decree No. 20/1990**
  - provisions of this decree is to lay a scheme of registration and control of hazardous chemicals to life of honeybees and their products

- **Apiculture Resources Development and Protection Proclamation, No. 660/2009**
  - Proclamation for apiculture resources development and protection of honeybees from devastating honeybee diseases and pests, and ensure product quality and safety

- **Food, medicine and health care administration and control proclamation – No. 661/2009**
Regulation 372/2016 from Council of Ministers to implement Proclamation no. 660/2009

Honey and Beeswax standards – ES 1202 and ES 1203 – in comply with ISO and CODEX standards

Establishment of the competent authority, MoLF, and a Directorate position for apiculture sector development

Draft Policy on hive products marketing system
Production

- Current production for honey – 53,000MT
- Current production for beeswax – 5,000MT
- Propolis production is at eve to make its way
- Other hive products are not well known by most of, if not all, the beekeepers
Hive Products Marketing

- Over 90% of the honey production is expected to be marketed
- Local consumption as medicine, table honey and for Tej (honey wine) making
- Annual RMP - for EU Third Country Listing
- Formal export is about 1% of the production
- Informal boarder smuggling is common in all directions and, tends to be a real challenge for the formal export market
Major importing countries for Ethiopian honey are:

- Sudan
- Norway
- UK
- Germany
- Japan
- Italy
- Others
National & Regional Frameworks

- National Policy FWs – Ok to enhance quality production and marketing
- Number of experienced companies for processing and exporting
- Organic & ISO certifications are well adopted
- Annual RMP and sample tests for EU market
- Growing infrastructure for quality tests
- Regional policy frameworks to enhance intra-Africa trade are non-existent/not popularized to put them in action
Performance of Intra Africa Trade

- Ethiopia is one of the few African countries to export pure organic honey to Europe & other developed countries, but to a few in Africa
- Many African countries (northern ones) import honey from Europe and others
- The only African countries that import Ethiopian honey formally are Sudan & Somalia
- Other East African countries receive Ethiopian honey in informal way (smuggling)
Export Performance – Total – Last 3 yrs

<table>
<thead>
<tr>
<th>Hive Product</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Honey (MT)</td>
<td>839</td>
<td>742</td>
<td>681</td>
</tr>
<tr>
<td>Beeswax (MT)</td>
<td>385</td>
<td>335</td>
<td>520</td>
</tr>
</tbody>
</table>
## Export Performance – Honey– Last 3 yrs

**East African Countries**

<table>
<thead>
<tr>
<th>Country</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sudan</td>
<td>257</td>
<td>194</td>
<td>116</td>
</tr>
<tr>
<td>Somalia</td>
<td>35</td>
<td>40</td>
<td>57</td>
</tr>
</tbody>
</table>
Challenges for Intra Africa Trade

- Attitude of the main actors & consumers
- Lack of harmonized and/or well popularized African standards for our products
- Weak policy directions in member states to develop & boost intra Africa trade
- Lack of strong and consistent advocacy work for intra Africa trade development & expansion
Opinion and recommendation

- Opinion

Though more regional policy frameworks may be required, quality hive products and doable policy frameworks existing, to expand intra African trade, which, even worked for export to Europe & America.
Opinion ......

- Intra Africa Trade is not well developed may be because of less commitment from the African states and market actors to push boosting of intra African trade

- May be lack of deep understanding on role and multiple advantages of boosting intra Africa trade become a limiting factor
Opinion …..

❖ **Recommendation**

- Develop harmonized quality standards
- Popularize and familiarize the standards to win political will & consumers interest in African states
- Put clear directives to enhance intra Africa trade
- Put regulatory mechanism/inspection
- Plan expos, tasting events and conferences in major importing countries
- See ways to enhance market linkages
Let us learn from our BEES to work hard and collaboratively, to ensure well developed intra Africa trade for common benefits.
Many Thanks